



PINAL COUNTY
wide open opportunity

Offer & Acceptance Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

OFFER AND ACCEPTANCE FORM

TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

Charles h. Shell Parks Salesman

Authorized Signature

Title

CHARLES H. SHELL 5-22-12

Printed Name

Date

UTILITY TRAILER SALES 520/884-5959

Company Name

Telephone

751 E. 46th STREET TUCSON, AZ. 85713

Address

City, State, Zip

For clarification of this offer, contact:

Name: Charles Shell Phone: 520/548-1204 Fax: 520/622-0703

ACCEPTANCE OF OFFER (For Pinal County Use Only)

The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as Contract No. PC-112217. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 20th day of June, 2012.

David Snider
Name (Print)

Chairman
Title

David Snider
Signature

Approved as to form:

[Signature] 6/1/12
Pinal County Attorney's Office



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OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

F. Intergovernmental Cooperative Purchasing

The County has entered into various cooperative purchasing agreements with other Arizona government entities in order to conserve resources, reduce overhead and purchase costs and improve delivery time. The contract resulting from this Solicitation may be extended for use by other municipalities, school districts and government agencies in the State of Arizona with the approval of the Contractor. Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The County shall not be responsible for any disputes arising out of transactions made by others.

Pursuant to PC-112217 Special Terms and Conditions, paragraph 5, titled Eligible Agencies (Cooperative Usage), Responder shall designate whether other governmental entities will be allowed to purchase from this contract:

Yes

No

UTILITY TRAILER SALES

Firm

Charles L. Shell

Authorized Signature

RFP: PC-112217

Due May 24, 2012 by 2:00 pm Arizona Time

Utility Trailer Sales Co.

751 East 46th Street

Tucson, AZ 85713

(520) 884-5959

Charles Shell—Salesman



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Addendum Acknowledgement Form

Pinal County
Finance Department
31 N. Pinal St.
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P.O. Box 1348
Florence, AZ 85132

ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:
<http://pinalcountyaz.gov/Departments/Finance/Pages/BidsProposals.aspx> . It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement _____
Signature Date

ADDENDUM NO. 2 Acknowledgement _____
Signature Date

ADDENDUM NO. 3 Acknowledgement _____
Signature Date

If no addendums were issued, indicate below, sign the form and return with your response.

Utility Trailer Sales
Firm
Charles Shell
Authorized Signature

 <p>PINAL COUNTY wide open opportunity</p>	<p>Non-Collusion Statement</p>	<p>Pinal County Finance Department 31 N. Pinal St Bldg. A P.O. Box 1348 Florence, AZ 85132</p>
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NON-COLLUSION STATEMENT

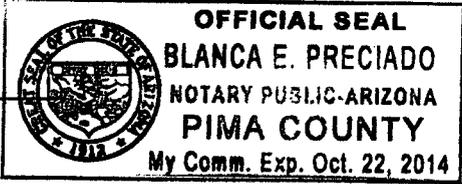
State of Arizona
 County of Pima Co. ss.
GEORGE A. CRAVENS, affiant,
 the PRESIDENT (Name)
UTILITY TRAILER SALES COMPANY OF ARIZONA
 (Contractor/Offeror)

the persons, corporation, or company who makes the accompanying Offer, having first been duly sworn, deposes and says:

That such Offer is genuine and not sham or collusive, nor made in the interest of, or behalf of, any persons not herein named, and that the Responder has not directly or indirectly induced or solicited any other Responder to put in a sham Offer, or any other person, firm or corporation to refrain from offering, and that the Responder has not in any manner sought by collusion to secure for itself an advantage over any other Responder.

[Signature]
 (Name)
President
 (Title)

Subscribed and sworn to before me
 this 22 day of May, 2012
[Signature]
 Signature of Notary Public in and for the
 State of Arizona
 County of Pima



<p>NAME AND ADDRESS OF CERTIFICATE HOLDER: <u>Blanca Preciado</u> <u>757 E. 46th St.</u></p>	<p>DATE ISSUED <u>10/2/10</u> <u>[Signature]</u> AUTHORIZED REPRESENTATIVE</p>
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PINAL COUNTY
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W-9 Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

W-9 FORM

Download W-9 Form from <http://www.irs.gov/pub/irs-pdf/fw9.pdf>

**Request for Taxpayer
 Identification Number and Certification**

Give form to the
 requester. Do not
 send to the IRS.

Print or type
 See Specific Instructions on page 2.

Name (as shown on your income tax return)	
Business name, if different from above UTILITY TRAILER SALES CO. OF ARIZONA	
Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
751 E. 46th Street	
City, state, and ZIP code	
TUCSON, AZ. 85713	
List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
or
Employer identification number
86 10202247

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of U.S. person ▶ <i>Shane P. Lucido</i>	Date ▶ 5-7-07
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,



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Responders Checklist

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

RESPONDERS CHECKLIST

	Yes/No
Did you sign your Offer sheet?	yes
Did you sign and notarize the Non-collusion statement?	yes
Did you acknowledge all addendums, if any?	yes
Did you complete all required Response Forms?	yes
Did you include your W-9 Form?	yes
Did you include any necessary attachments?	yes
Is the outside of your submittal marked with the Solicitation #, Due Date and Time?	yes
Did you include one original and the required number of copies?	yes
Did you follow the order for submissions of documents?	yes
Did you include proof of insurance(s) if requested?	yes



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
5/15/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Zurich, Account Service Center 7045 College Blvd. Overland Park, KS 66211 Fax: 888-734-6776 Ph: 877-225-5276 Opt. 1	CONTACT NAME: Zurich N.A. - Account Service Center		
	PHONE (A/C No. EXT): 877-225-5276	FAX (A/C No): 888-734-6776	
E-MAIL ADDRESS: service.center@zurichna.com			
INSURED 013115200 UTILITY TRAILER SALES COMP. OF AZ CFT LAND LLC; G&E PROPERTIES, LLC 1402 N. 22ND AVE PHOENIX, AZ 85009	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Universal Underwriters Insurance Company		41181
	INSURER B: Universal Underwriters of Texas Ins. Co.		40843
	INSURER C:		
	INSURER D:		
INSURER E:			

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

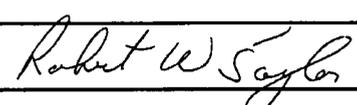
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADD'L INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> _____ <input type="checkbox"/> _____ GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC	<input checked="" type="checkbox"/>	<input type="checkbox"/>	315511	10-01-2011	10-01-2012	EACH OCCURENCE \$300,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input type="checkbox"/> COMP/COLL DED \$ /	<input checked="" type="checkbox"/>	<input type="checkbox"/>	315511	10-01-2011	10-01-2012	COMBINED SINGLE LIMIT (Ea Accident) \$300,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 0	<input type="checkbox"/>	<input type="checkbox"/>	315511	10-01-2011	10-01-2012	EACH OCCURENCE \$ 1,000,000 AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ 3,000,000 \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y/N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/>	N/A				<input type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	GARAGE LIABILITY <input checked="" type="checkbox"/> ANY AUTO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	315511	10-01-2011	10-01-2012	OTHER THAN AUTO ONLY EACH ACC: \$ 300,000*
A	CUSTOMER AUTO-LEGAL LIABILITY	<input type="checkbox"/>	<input type="checkbox"/>	315511	10-01-2011	10-01-2012	\$ 875,000 Limit

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Reason for Certificate: General Liability.

30 day notice of cancellation applies, except for cancellation due to non-payment of premium.
 See Additional Remarks Schedule Attached

CERTIFICATE HOLDER PINAL COUNTY 31 NORTH PINAL STREET BLDG A PO BOX 1348 FLORENCE, AZ 85132 Attn: FINANCE DEPARTMENT Fax:	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.



ADDITIONAL REMARKS SCHEDULE

AGENCY Zurich, Account Service Center		NAMED INSURED UTILITY TRAILER SALES COMP. OF AZ CFT LAND LLC; G&E PROPERTIES, LLC 1402 N. 22ND AVE PHOENIX, AZ 85009	
POLICY NUMBER 315511		EFFECTIVE DATE: 10-01-2011	
CARRIER Universal Underwriters Insurance Company	NAIC CODE 41181		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 FORM TITLE: Certificate Of Liability Insurance

Certificate Holder is named as Additional Insured.
*Garage Liability with a Products Completed Operation Aggregate Limit of \$900,000.
Endorsement 089-Umbrella Limit Inclusive applies.
End 528 Applies: 30 Day Cancellation
Unicover Policy carries liability limits of \$300,000 underlying along with a \$1M Commercial Umbrella for a total liability limit of \$1M per occurrence.



PINAL COUNTY
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**RFP PC-112217
Vehicles & Equipment: Parts,
Repairs & Services
Response Form**

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

Responder Name: *Responder Response*

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing tables below.

1.1 Parts (per Section 2.1.1 of the Statement of Work)

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

Responder Response

Manufacturer	% Discount from List Price or Published Price	Source for Manufacturer's pricing (website, etc.)
Allis Chalmers	N/A	N/A
Allmand	↓	↓
Artic Cat		
Bear Cat		
Big Tex		
Blue Bird		
Broce		
Carson		
Case		
Caterpillar		



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Chevrolet	N/A	N/A
Crafco	↓	↓
Dodge		
EZ-Go		
Fleming		
Ford		
Freightliner		
GMC		
Gorman Rupp		
Gravely		
Haul Mark		
Honda		
Hummer		
Hyster		
Ingersoll Rand		
International		
Interstate		
Isuzu		
Jeep		
John Deere		
Kenworth		
Kodiak		
Kubota		
Landa		
Mega	↓	↓



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Nissan	N/A	N/A
Oldsmobile		
Pace		
Polaris		
Peterbilt		
Pontiac		
Porter		
Ranco	40% Discount	
Rosco	N/A	
Solar Tech		
Suzuki		
Towmaster		
Trail King	40% Discount	
Trail-Eze	40% Discount	
United Truck Equipment	N/A	
Vermeer		
Water Buffalo		
Western Star		
White/GMC		
Yale		
Other Pullstump Mfg.	30% Discount	
Other VALIN Corp	33% Discount	
Other	N/A	
Other ECCO	50% Discount	
Expedited parts delivery fee (Fixed fee, not discount from list price)	N/A	



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1.3 Other services or major services (other than listed above in section 1.2)

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate	56.50 per Hour	Welding bot-
Shop labor rate – after hours	84.75	
Field service call rate	65.00	
Field service call rate – after hours	92.00	
Mileage	1.50 per Mile	
Hazardous Waste Fee		included in shop Supplies
Environmental Fee		
Shop supplies	10% of labor	
Other		



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2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

Responder Response

2.1.2 Address, phone, fax and email address of Primary Servicing Office

Responder Response

2.1.3 Address, phone, fax and email address of additional Servicing Offices (if different than 2.1.2)

Responder Response

2.1.4 Name, Title and email address of Key Personnel assigned to Pinal County. Responders shall include a description of their responsibilities under the contract (Ordering, Billing, Customer Service, etc).

Responder Response

2.2 Responder shall provide general background information regarding their company. Responder shall describe in detail their overall experience in the industry relative to the Products and/or Services offered. Responders shall include at least three (3) references in this regard.

Responder Response

2.3 Responder shall describe the services or materials offered in response to Section 2 - General Requirements in the Statement of Work on page 11 of the Request for Proposal (Section 2.1.2).

Responder Response

2.3.1 Responder will indicate which flat rate manual will be used that is compatible with the vehicle or equipment being serviced. Include Name, Date and Volume.

Responder Response (if applicable)

2.4 Responder shall describe their compliance with Section 3 – Specific Requirements in the Statement of Work on page 11 of the Request for Proposal.

2.4.1 Certified as a manufacturer's authorized service facility – indicate which manufacturers. Responders shall include a copy of the certification or include a letter from the manufacturer.

Responder Response

2.4.2 Certification of technicians – indicate which certifications (ASE, etc). Responders shall include a copy of the certifications as applicable.

Responder Response

2.4.3 Service hours of operation

Responder Response

2.4.4 Responder shall describe how service trucks are generally equipped in order to comply with the Scope of Work.

Responder Response (as applicable)

2.5 Responder shall indicate which County locations (cities) they will provide on-site services and repairs per

Section 3.1.3 of the Statement of Work (for example, a Coolidge vendor may want to provide services to Coolidge and Florence only).

Responder Response (if applicable)



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2.6 Responders shall indicate the types of vehicles your facility can repair:

- 2.6.1 Light Duty Vehicles (1 ton and below): []
- 2.6.2 Medium Duty Vehicles (1-1/2 ton to 26,000 GVW): []
- 2.6.3 Heavy Duty Vehicles (26,000 GVW and Heavier):
- 2.6.4 Heavy Equipment (Off Road): []

2.7 Responder shall specify which of the Fleet Maintenance yards to which they would provide expedited parts delivery service. See Exhibit 1 for a list of locations. Include any fees associated with expedited delivery on price list in Section 1.1.

- 2.7.1 Location *Florence, Oracle, Casa Grande, Az. City*
Responder Response (if applicable)
- 2.7.2 Frequency *Florence, Oracle - every Monday.*
Responder Response (if applicable) *Casa Grande & Az City - every 2 weeks*
- 2.7.3 Same day delivery *No*
Responder Response (if applicable)

3 Method of Approach

3.1 Responder shall describe in detail their methodology in providing any inventory replacement program, scheduled maintenance program, etc. (if offered), to assist and improve the scheduling of general maintenance and upkeep of vehicles and equipment in accordance with Statement of Work paragraph 3.3.

Responder Response

4 Conformance to Terms and Conditions and Statement of Work

Response Form Responses

Responder Name have read, understand, and shall comply with all Terms and Conditions and Scope of Work. Responders that accept the County's Terms and Conditions and Instructions shall check YES or NO to clearly indicate their acceptance. Responders who take exception to the County's Terms and Conditions and Scope of Work shall likewise clearly indicate their exception and provide Responder's suggested language.

YES, I acknowledge that I have read and understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract.

NO, I acknowledge that I have read, understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract with the exceptions listed below.

Exceptions (If checked NO)



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P.O. Box 1348
Florence, AZ 85132

Responders that take exception to any Terms and Conditions or Scope of Work shall justify their exception as well as proposing any changes to the County's language with the Responder's suggested changes clearly indicated. Additional pages may be added so long as they are clearly referenced in the spaces provided. Please note that taking exception to any Terms and Conditions or Scope of Work may affect your evaluation score. Both the number of exceptions and the severity of the exceptions can affect your score and may have you deemed non-responsive for this solicitation.

Cite the specific Term and Condition for which an exception is taken: **Responder Response**

Responder's justification for the exception: **Responder Response**

Responder's suggested changes: **Responder Response**

2.1.1 Charles "Chuck" Shell
Parts Salesman
CShell@utilityaz.com

2.1.2 751 East 46th Street
Tucson, AZ 85713
Ph 520-884-5959 or 800-695-9667
Fx 520-622-0703

2.1.3 1402 North 22nd Avenue
Phoenix, AZ 85009
Ph 602-254-7213 or 800-266-0365
Fx 602-271-4128
BMetz@utilityaz.com

2.1.4 Charles Shell
Parts Salesman
CShell@utilityaz.com
Ordering, customer service

2.2 Charles Shell has 33 years in the heavy duty industry. This experience is in both erpair of vehicles and parts sales. Charles has an Associates degree in Automotive Technology from Pima Community College.

1. Rock Weeks 520-884-5959
2. George Cravens 602-254-7213
3. Doug Busch 602-254-7213

2.3 We offer parts and repairs for class 8 (semi) trailers. This includes bottom-dump trailers, flatbed trailers, equipment transport trailers, and van trailers. We also supply parts and repair for class 8 tractors and trucks. This includes Kenworth, Peterbilt, Navistar, Freightliner and more. We perform suspension work, brake repair and replacement, fifth wheel repair and hydraulic work. This includes installation of wet kits for end dump systems.

2.3.1 No automotive services offered.

2.4 No automotive work offered. Class 8 repairs only.

2.4.1 We are an authorized service facility for the following companies: Utility Trailer, Clement Trailer, Kentucky Trailer, Trail-eze Trailer, and Trail King Trailer.

2.4.2 We have several mechanics that are certified welders.

2.4.3 8:00 am to 4:30 pm Monday through Friday

2.4.4 Not applicable

2.5 We do not offer on site repairs. We deliver to Florence and Oracle locations every Monday. We deliver to Casa Grande and Arizona City every other week.

Utility Trailer Sales began in 1942 in Phoenix and expanded to Tucson in 1976. We are a dealer for Utility Trailer Manufacturing, a maker of flatbeds, van trailers, and the world's largest manufacturer of refrigerated trailers. Our experience dealing with fleets allowed us to expand into truck and bus fleets, primarily in brake and suspension parts and repairs. Our philosophy is to do our best to help our customer's keep their equipment performing as they need. Utility Trailer Sales is a recognized vendor for the Maricopa S.A.V.E. alliance and has or currently supplies brake related products to S.A.V.E. members at Pima County, Tucson Unified School District, Vail Unified School District, Flowing Wells Unified School District, and Amphitheater Unified School District.

Utility Trailer Sales has parts departments in both Tucson and Phoenix with a combined inventory totaling over 1.5 million dollars. The Tucson branch has enjoyed doing business with Pinal County for over 15 years. Utility Trailer Sales employs 14 people between the two parts departments and offers over 250 years of combined experience in the commercial vehicle industry. Utility Trailer has supplied Pinal County with the majority of their tarp systems and with a vast array of other commercial vehicle parts. We provide free delivery on a weekly basis or can ship items as requested to accommodate Pinal County's needs.

Utility Trailer Sales also has service departments in both locations. The Tucson branch has done extensive repair work on Pinal County vehicles for over 15 years. These repairs have included tarp system installations, brake jobs and suspension work. We have also done fabrication work as needed to maintain Pinal County's diverse fleet.