Responder Name: ***PERFORMANCE PLUS DISTRIBUTING, INC.***

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing tables below.

1.1 **Parts (per Section 2.1.1 of the Statement of Work)**

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

Net Price sheet Provided. Discounts applied

1.2 Scheduled maintenance and Minor service (per Section 2.1.2 of the Statement of Work)

Responder shall state the price for scheduled maintenance and minor service in the table below. **Prices for services listed below shall be all inclusive of parts, labor and fees.** Using blank spaces in the tables below, Responder shall state additional discounts offered on other services provided that could benefit Pinal County

Service	Price	Includes
Lube, oil & filter		
Tire rotation		
Scheduled maintenance (Include interval or number of miles)		
Wheel alignment – 2 wheel drive		
Wheel alignment – 4 wheel drive		
Wheel balance		
Transmission service		
Air conditioning/Heating service		
Brake inspection		
Brakes – Front pads only		
Power steering service		
Vehicle washing services		
Vehicle detailing services		
Windshield repair		
Window tinting		
Other		
Other		
Other		
Other		

Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		

1.3 Other services or major services (other than listed above in section 1.2)

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate		
Shop labor rate – after hours		
Field service call rate		
Field service call rate – after hours		
Mileage		
Hazardous Waste Fee		
Environmental Fee		
Shop supplies		
Fuel Surcharge	**$10.00**	**Per Delivery**
Other		
Other		
Other		

Other		

2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

Arnold De Leon / Manager performanceplusbatteries@hotmail.com

2.1.2 Address, phone, fax and email address of Primary Servicing Office

1104 S. Mesa Drive Mesa, AZ. 85210 (480) 844-3809 Fax (480) 844-3895

2.1.3 Address, phone, fax and email address of additional Servicing Offices (if different than 2.1.2)

Same

2.1.4 Name, Title and email address of Key Personnel assigned to Pinal County. Responders shall include a description of their responsibilities under the contract (Ordering, Billing, Customer Service, etc).

Arnold De Leon / Manager Ordering, Billing, Customer Service

Travis Protofka/ Warehouse Ordering, Customer Service

2.2 Responder shall provide general background information regarding their company. Responder shall describe in detail their overall experience in the industry relative to the Products and/or Services offered. Responders shall include at least three (3) references in this regard.

19 years in the battery Industry. Current supplier to the Cities of Phoenix, Scottsdale, Tempe, Casa Grande, Apache Junction, Pinal County, and Maricopa County.

2.3 Responder shall describe the services or materials offered in response to Section 2 - General Requirements in the Statement of Work on page 11 of the Request for Proposal (Section 2.1.2).

Automotive, Commercial and Specialty Batteries.

2.3.1 Responder will indicate which flat rate manual will be used that is compatible with the vehicle or equipment being serviced. Include Name, Date and Volume.

N/A

2.4 Responder shall describe their compliance with Section 3 – Specific Requirements in the Statement of Work on page 11 of the Request for Proposal.

2.4.1 Certified as a manufacturer's authorized service facility – indicate which manufacturers. Responders shall include a copy of the certification or include a letter from the manufacturer.

N/A

2.4.2 Certification of technicians – indicate which certifications (ASE, etc). Responders shall include a copy of the certifications as applicable.

N/A

2.4.3 Service hours of operation

Monday – Friday 6:00am to 4:00pm

2.4.4 Responder shall describe how service trucks are generally equipped in order to comply with the Scope of Work.

Battery delivery on a weekly or biweekly delivery. Battery truck stock 150- 200 batteries

2.5 Responder shall indicate which County locations (cities) they will provide on-site services and repairs per

Section 3.1.3 of the Statement of Work (for example, a Coolidge vendor may want to provide services to Coolidge and Florence only).

Florence, Coolidge, Casa Grande

2.6 Responders shall indicate the types of vehicles your facility can repair:

2.6.1 Light Duty Vehicles (1 ton and below): [ ]

2.6.2 Medium Duty Vehicles (1-1/2 ton to 26,000 GVW): [ ]

2.6.3 Heavy Duty Vehicles (26,000 GVW and Heavier): [ ]

2.6.4 Heavy Equipment (Off Road): [ ]

2.7 Responder shall specify which of the Fleet Maintenance yards to which they would provide expedited parts delivery service. See Exhibit 1 for a list of locations. Include any fees associated with expedited delivery on price list in Section 1.1.

2.7.1 Location

ALL

2.7.2 Frequency

Weekly route service

2.7.3 Same day delivery

N/A

3 Method of Approach

3.1 Responder shall describe in detail their methodology in providing any inventory replacement program, scheduled maintenance program, etc. (if offered), to assist and improve the scheduling of general maintenance and upkeep of vehicles and equipment in accordance with Statement of Work paragraph 3.3.

N/A

4 Conformance to Terms and Conditions and Statement of Work

Response Form Responses

Performance Plus Distributing, Inc. have read, understand, and shall comply with all Terms and Conditions and Scope of Work. Responders that accept the County's Terms and Conditions and Instructions shall check **YES** or **NO** to clearly indicate their acceptance. Responders who take exception to the County's Terms and Conditions and Scope of Work shall likewise clearly indicate their exception and provide Responder's suggested language.

___X__**YES**, I acknowledge that I have read and understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract.

_____**NO**, I acknowledge that I have read, understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract with the exceptions listed below.

Exceptions (If checked NO)

Responders that take exception to any Terms and Conditions or Scope of Work shall justify their exception as well as proposing any changes to the County's language with the Responder's suggested changes clearly indicated. Additional pages may be added so long as they are clearly referenced in the spaces provided. Please note that taking exception to any Terms and Conditions or Scope of Work may affect your evaluation score. Both the number of exceptions and the severity of the exceptions can affect your score and may have you deemed non-responsive for this solicitation.

Cite the specific Term and Condition for which an exception is taken: ***Responder Response***

Responder's justification for the exception: ***Responder Response***

Responder's suggested changes: ***Responder Response***

PINAL COUNTY RFP PC-112217

2012 / 2013

PERFORMANCE PLUS
BATTERY SPECIALISTS

- *BUILT IN HYDROMETER
- *CONVENIENT HANDLE
- *HEAT SEALED COVER
- *HIGH DENSITY PASTE
- *VIBRA LOCK CONSTRUCTION
- *THICK REINFORCED PLATES
- *MAINTENANCE FREE CONSTRUCTION
- *PREMIUM ENVELOPE SEPARATORS
- *BUILT IN FLAME ARRESTOR VENTS
- *MAXIMUM POWER AND RESERVE
- *HEAVY DUTY POLYPROPYLENE CASE

*SEALED MAINTENANCE FREE BATTERIES

Effective 5/24/2012

GROUP	PART#	CCA	RES.	PINAL COUNTY Cost				
12 VOLT UNIVERSAL DUAL TERMINAL							12 MONTH FREE REPLACEMENT	
25/75	SMF75DT-60	585	94	$50.04				
34/78	SMF78DT-60	650	110	$51.59				
12 VOLT PASSENGER CAR / LT TRUCK / VAN							12 MONTH FREE REPLACEMENT	
24/24F	SMF24/24F-60	480	108	$42.27				
22F	Use 26R							
22NF	Use 51R							
25	SMF25-60	540	110	$59.00				
26/26R	SMF26/26R-60	450	60	$48.59				
27/27F	SMF27/27F-60	660	160	$53.39				
34	SMF34-60	660	110	$52.34				
35	SMF35-60	580	110	$57.10				
47/90	SMF47-60	490	95	$72.00				
48/91	SMF91-60	700	110	$82.15				
49/93	SMF93-60	850	160	$92.19				
51/51R	SMF51/51R-60	410	75	$42.95				
58/58R	SMF58/58R-60	470	80	$43.46				
65	SMF65-60	750	130	$48.70				
65	SMF65-60HD	850	140	$53.09				
70	SMF70-60	500	78	$42.95				
74	USE 78							
75	SMF75-60	600	94	$47.46				
78	SMF78-60	660	110	$51.38				
86	SMF86-60	650	86	$55.05				
94R	SMF94R-60	800	170	$102.18				
12 VOLT HEAVY DUTY COMMERCIAL							12 MONTH FREE REPLACEMENT	
31	SMF31A/S-36	750	165	$55.58				
31	SMF31A/SHD	830	180	$60.36				
31	SMF31A/SHD	950	190	$92.67				
4D	SMF4D-36	1000	300	$121.37				
8D	SMF8D-36	1200	400	$145.00				
12 VOLT LAWN & GARDEN TRACTOR							12 MONTH FREE REPLACEMENT	
U1	SMFU1-24	290	45	$31.56				
U1R	SMFU1R-24	290	45	$32.56				
12 VOLT DEEP CYCLE							12 MONTH FREE REPLACEMENT	
24	SMF24DC-24	85AH	160	$68.50				
27	SMF27DC-24	105AH	180	$75.50				
31	SMF31DC-24	115AH	220	$92.95				
12 VOLT STARTING MARINE							12 MONTH FREE REPLACEMENT	
24	SMF24SM-24	700	140	$62.95				
27	SMF27SM-24	730	150	$72.95				
12 VOLT AGM WHEELCHAIR & MOBILITY							12 MONTH FREE REPLACEMENT	
UI	U1AGM	35AH	48	$90.60				
22	22AGM	55AH	90	$135.25				
24	24AGM	75AH	140	$166.31				
27	27AGM	90AH	175	$190.36				
31	31AGM	150AH	190	$220.00				
4D	4DAGM	198AH	380	$435.00				
8D	8DAGM	245AH	480	$560.25				
12 VOLT COMMERCIAL							12 MONTH FREE REPLACEMENT	
3EE	3EE-36	500	<>	$131.50				
4DLT	4DLT-36	950	<>	$199.90				
6 VOLT COMMERCIAL							12 MONTH FREE REPLACEMENT	
1	G1-36	625	160	$89.76				
2	G2-36	725	175	$111.45				
4	4H-36	100	340	$129.90				
12 VOLT SCRUBBER							12 MONTH FREE REPLACEMENT	
J185	J185-24	195AH	100	$301.57				
6 VOLT COLF CART / SCRUBBER							12 MONTH FREE REPLACEMENT	
GC225	GC2-24	225AH	115	$92.25				
J250	J250-24	250AH	155	$230.59				
J305	J305-24	305AH	175	$280.00				
L16	L16-24	375AH	214	$310.00				

Ratings conforms to B.C.I. specifications

Prices and specifications subject to change without notice.

All prices are exchange core required

Minimum battery order for delivery.

1104 S. Mesa Drive Mesa, AZ. 85210 (480) 844-3809 Fax (480) 844-3895