



PINAL COUNTY
wide open opportunity

**RFP PC-112217
Vehicles & Equipment: Parts,
Repairs & Services
Response Form**

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

Responder Name: *Earnhardt Ford Sales*

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing tables below.

1.1 Parts (per Section 2.1.1 of the Statement of Work)

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

EARNHARDT FORD SALES

Manufacturer	% Discount from List Price or Published Price	Source for Manufacturer's pricing (website, etc.)
Allis Chalmers		
Allmand		
Artic Cat		
Bear Cat		
Big Tex		
Blue Bird		
Broce		
Carson		
Case		
Caterpillar		



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Chevrolet		
Crafc		
Dodge		
EZ-Go		
Fleming		
Ford	<i>List Less 32%</i>	NOBULLPARTS.COM <i>Username = EAC00877</i> <i>Password= EAC00877PW</i>
Freightliner		
GMC		
Gorman Rupp		
Gravelly		
Haul Mark		
Honda		
Hummer		
Hyster		
Ingersoll Rand		
International		
Interstate		
Isuzu		
Jeep		
John Deere		
Kenworth		
Kodiak		
Kubota		
Landa		



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Mega		
Nissan		
Oldsmobile		
Pace		
Polaris		
Peterbilt		
Pontiac		
Porter		
Ranco		
Rosco		
Solar Tech		
Suzuki		
Towmaster		
Trail King		
Trail-Eze		
United Truck Equipment		
Vermeer		
Water Buffalo		
Western Star		
White/GMC		
Yale		
Other		



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Expedited parts delivery fee (Fixed fee, not discount from list price)	N/A	
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1.2 Scheduled maintenance and Minor service (per Section 2.1.2 of the Statement of Work)

Responder shall state the price for scheduled maintenance and minor service in the table below. **Prices for services listed below shall be all inclusive of parts, labor and fees.** Using blank spaces in the tables below, Responder shall state additional discounts offered on other services provided that could benefit Pinal County

Service	Price	Includes
Lube, oil & filter	\$ 32.95	Lube oil and filter change-gas engine with 5 qts oil
Tire rotation	\$ 19.95	Rotate 4 Tires-Check and Set Tire Pressures
Scheduled maintenance (Include interval or number of miles)	\$ 39.95	4 months or 5,000 miles Lube Oil and filter change and tire rotation.
Wheel alignment – 2 wheel drive	\$ 64.95	Align Front End-inspect suspension components
Wheel alignment – 4 wheel drive	\$ 64.95	Align Front End-inspect suspension components-4wd vehicle
Wheel balance	\$ 59.95	Rotate and Balance 4 tires
Transmission service	\$ 157.83	Flush Auto Transmission-Refill with new Fluid
Air conditioning/Heating service	\$ 74.95	HVAC System Diagnosis
Brake inspection	\$ 0.00	Brake Inspection-Visual
Brakes – Front pads only	\$179.95	Replace front brake pads and Machine Front Rotors on vehicle
Power steering service	\$ 94.69	Flush Power Steering System-Refill with new fluid
Vehicle washing services	\$ 14.95	Wash vehicle exterior-Vacuum Interior Free exterior wash with vehicle service.
Vehicle detailing services	N/A	
Windshield repair	\$ 39.95	Repair Windshield chip
Window tinting	\$ 264.20	Tint windows on 4 door vehicle
Medium Duty Vehicles	_____	Medium Duty Vehicles
Other-Lube Oil and Filter Change-Diesel	\$ 89.04	Lube Oil and Filter Change-Diesel Engine
Other-Rotate 4 Tires	\$19.95	Rotate 4 Tires-Check and Set Tire Pressures
Other-- Wheel alignment – 2 wheel drive	\$ 129.95	Align Front End-inspect suspension components
Other-- Wheel alignment – 4 wheel drive	\$ 129.95	Align Front End-inspect suspension components-4wd vehicle
Other-- Wheel balance	\$ 59.95	Rotate and Balance 4 tires
Other-- Transmission service-Torqshift Transmission	\$ 251.59	Flush Auto Trans and Service Trans Filter Assembly
Other-- Air conditioning/Heating service	\$ 79.95	HVAC System Service and Diagnosis-Freon extra
Other-- Brake inspection	\$ 35.00	Brake Inspection Complete
Other-- Brakes – Front pads only	\$ 335.95	Replace front brake pads and Machine Front Rotors
Other-- Power steering service	\$ 94.69	Flush Power Steering System-Refill with new fluid
Other		
Other		



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Other		
Other		

1.3 Other services or major services (other than listed above in section 1.2)

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate	\$ 85.00 per flat rate hour	
Shop labor rate – after hours	\$ 85.00 per flat rate hour	
Field service call rate	N/A	
Field service call rate – after hours	N/A	
Mileage	N/A	
Hazardous Waste Fee	\$2.00	
Environmental Fee	Included in Shop Supply Fee	
Shop supplies	5% of parts and labor total not to exceed \$14.95	
Other		