



PINAL COUNTY
wide open opportunity

Offer and Acceptance

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

OFFER AND ACCEPTANCE FORM

TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

REGIONAL SALES DIRECTOR

Authorized Signature

Title

JOSEPH LARUSSO

16 JULY 2013

Printed Name

Date

WESTERN EMULSIONS INC.

520-622-7203

Company Name

Telephone

3900 E. BROADWAY BLVD.

TUCSON AZ 85711

Address

City, State, Zip

For clarification of this offer, contact:

Name: JOE LARUSSO

Phone: 520-334-0142

Fax: 520-798-3914

Email: LARUSSO@WESTERNEMULSIONS.COM

ACCEPTANCE OF OFFER

(For Pinal County Use Only)

The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as Contract No. 130118. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 7th day of August 2013.

Stephen Q. Miller
Name (Print)

Chairman
Title

Signature

Approved as to form:

Pinal County Attorney's Office



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OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

WESTERN EMULSIONS, INC.

Firm

Authorized Signature



TITLE PAGE

ORIGINAL

PINAL COUNTY SOLICITATION # PC-130118

WESTERN EMULSIONS, INC.
3900 E. BROADWAY BLVD
TUCSON, AZ 85711
520-622-7203

SOLICITATION CONTACT PERSON:

JOSEPH LARUSSO - REGIONAL SALES DIRECTOR



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Addendum Acknowledgement Form

Pinal County
Finance Department
31 N. Pinal St.
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ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:

<http://pinalcountyz.gov/Departments/Finance/Pages/BidsProposals.aspx> . It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement _____
Signature Date

ADDENDUM NO. 2 Acknowledgement _____
Signature Date

ADDENDUM NO. 3 Acknowledgement _____
Signature Date

If no addendums were issued, indicate below, sign the form and return with your response.

WESTERN EMULSIONS, INC.
Firm

[Signature] REGIONAL SALES DIR
Authorized Signature



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W-9

Pinal County
Finance Department
31 N. Pinal St.
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P.O. Box 1348
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W-9 FORM

Download W-9 Form from <http://www.irs.gov/pub/irs-pdf/fw9.pdf>



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Responder's Checklist

Pinal County
Finance Department
31 N. Pinal St.
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P.O. Box 1348
Florence, AZ 85132

RESPONDERS CHECKLIST

	Yes/No
Did you sign your Offer sheet? <i>See page 25 & 26 of this solicitation.</i>	Yes
Did you acknowledge all addendums, if any? <i>See page 22. Any addendums would be posted on the Pinal County website on the Bids/Proposals page of the Finance/Purchasing Department.</i>	N/A
Did you complete all required Response Forms? <i>Any Response forms would be posted on the Pinal County website on the Bids/Proposals page of the Finance/Purchasing Department.</i>	Yes
Did you include your W-9 Form? <i>See page 23 of this solicitation.</i>	YES
Did you include any necessary attachments?	
Is the outside of your sealed submittal marked with the Solicitation #, Due Date and Time? <i>See page 1 for this information.</i>	YES
Did you include one original and the required number of copies? <i>See page 1 for the quantity.</i>	YES
Did you follow the order for submissions of documents? <i>See Section 3.4 – Offer format in the Special Instructions of this solicitation.</i>	YES
Did you include proof of insurance(s) if requested?	ON FILE

WITH PINAL COUNTY



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**IFB PC-130118 Pavement
Maintenance Materials – Supply,
Delivery & Application**

Response Form 1

Pinal County
Finance Department
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P.O. Box 1348
Florence, AZ 85132

Responder Name: Please enter your company name *WESTERN EMULSIONS, INC.*

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing information below on the products your company offers which could be utilized during pavement preservation and maintenance.

1.1 PAVING GRADE ASPHALT – MAG SPEC #711 OR EQUIVALENT

Please provide pricing on paving grade asphalt products. Include description and pricing on any custom blends your company offers.

Product Name & Description	Price per Ton F.O.B Plant	Spreader Price per Hour	Transport Price per Hour	Unused Product Disposal Fee
PG 58-22 or equal	\$	\$	\$	\$
PG 64-16 or equal	\$	\$	\$	\$
PG 70-10 or equal	\$	\$	\$	\$
PG 76-16 or equal	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$

1.2 LIQUID ASPHALT – MAG SPEC #712 OR EQUIVALENT

Please provide pricing on liquid asphalt products. Include description and pricing on any custom blends your company offers.

Product Name & Description	Price per Ton F.O.B Plant	Spreader Price per Hour	Transport Price per Hour	Unused Product Disposal Fee
MC-30 or equal	\$	\$	\$	\$
MC-70 or equal	\$	\$	\$	\$
MC-250 or equal	\$	\$	\$	\$
MC-800 or equal	\$	\$	\$	\$
MC-3000 or equal	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$



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1.3 EMULSIFIED ASPHALT – MAG SPEC #713 OR EQUIVALENT

Please provide pricing on emulsified asphalt products. Include description and pricing on any custom blends your company offers.

Product Name & Description	Price per Ton F.O.B Plant	Spreader Price per Hour *	Transport Price per Hour *	Unused Product Disposal Fee
RS-1 or equal	\$ 566	\$ 185	\$ 625 / 1000	\$ 500
RS-2H or equal	\$ 566	\$	\$	\$
MS-1 or equal	\$ 566	\$	\$	\$
MS-2 or equal	\$ 566	\$	\$	\$
MS-2h or equal	\$ 566	\$	\$	\$
SS-1 or equal	\$ 500	\$	\$	\$
SS-1h or equal	\$ 500	\$	\$	\$
QSH or equal	\$ 518	\$	\$	\$
CRS-1 or equal	\$ 518	\$	\$	\$
CRS-2h or equal	\$ 518	\$	\$	\$
CRS-2P (Polymer modified) or equal Polymer:	\$ 550	\$	\$	\$
CMS-2 or equal	\$ 518	\$	\$	\$
CMS-2h or equal	\$ 518	\$	\$	\$
CSS-1 or equal	\$ 500	\$	\$	\$
CSS-1h or equal	\$ 500	\$	\$	\$
PMCQS-1h or equal	\$ 660	\$	\$	\$
Custom Blend CSS/SS DILUTE 1:1	\$ 250	\$	\$	\$
Custom Blend CRS DILUTE 1:1	\$ 259	\$	\$	\$
Custom Blend	\$	\$	\$	\$

1.4 ASPHALT RUBBER – MAG SPEC #717 OR EQUIVALENT

Please provide pricing on asphalt rubber products. Include description and pricing on any custom blends your company offers.

Product Name & Description	Price per Ton F.O.B Plant	Spreader Price per Hour *	Transport Price per Hour *	Unused Product Disposal Fee
Type 1 – PG 64-16 or equal	\$	\$	\$	\$ 500
Type 2 – PG 58-22 or equal	\$	\$	\$	\$
Type 3 – PG 52-28 or equal	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$



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1.5 PRESERVATIVE SEAL FOR ASPHALT CONCRETE – MAG SPEC #718 OR EQUIVALENT

Please provide pricing on products used for preservative seal for asphalt concrete. Include description and pricing on any custom blends your company offers

Product Name & Description	Price per Ton F.O.B Plant	Spreader Price per Hour	Transport Price per Hour	Unused Product Disposal Fee
Type A or equal	\$	\$	\$	\$
Type B or equal	\$	\$	\$	\$
Type C or equal	\$	\$	\$	\$
Type D or equal	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$
Custom Blend	\$	\$	\$	\$

1.6 OTHER CUSTOM BLENDS WE HAVE PROVIDED BROCHURES & TECHNICAL SPECS; WILL PROVIDE MORE INFO AS REQUESTED.

Please provide information on other products your company offers which could be utilized during pavement preservation and maintenance.

Product Name & Description	Purpose or Application	Based on MAG spec	Price per Ton F.O.B. Plant	Spreader* Price per Hour	Transport* Price per Hour	Unused Product Disposal Fee
PASS CR	CHIP/SCAUB SEAL		\$ 700	\$ 185	\$ 625 / LOAD	\$
PASS QB	PMRE F06SEAL		\$ 600	\$	\$	\$
PASS R	RAP RECYCLING		\$ 550	\$	\$	\$
PASS ER	REJUV/RECYCLING		\$ 720	\$	\$	\$
PASS HIR	HOT-IN-PLACE		\$ 720	\$	\$	\$
PASS PLASTIC SEAL	PMRE F06SEAL		\$ 646	\$	\$	\$
ERA 25	REJUV/RECYCLING		\$ 670	\$	\$	\$
HFE-300P	CHIPSEAL/RECYCLING		\$ 616.00	\$ 185.00	\$	\$ 500.00

* SPREADER PRICE: \$185/HR, 6-HOUR MINIMUM.

* TRANSPORT PRICE: \$625 PER LOAD, DELIVERED ANYWHERE IN PINAL COUNTY; 1.5 HR LOAD-TIME AT NO CHARGE;

\$100/HR CHARGE AFTER 1.5 HOUR ON SITE.

2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

Responder Response

JOSEPH LARUSSO

REGIONAL SALES DIRECTOR

LARUSSO@WESTERNEMULSIONS.COM

2.1.2 Address, phone, fax and email address of Primary Servicing Office

Responder Response

3900 E. BROADWAY BLVD, TUCSON AZ 85711

520-622-7203

fax 520-798-3914

LARUSSO@WESTERNEMULSIONS.COM



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2.2 Responder shall provide general background information regarding their company. Responder shall describe their overall experience in the industry relative to the services offered.

Responder Response WE HAVE PROVIDED BROCHURES AND TECHNICAL SPECS; WILL PROVIDE MORE INFO AS REQUESTED. [Signature]

2.3 Responder shall indicate if they will comply with the general and specific requirements as described in the Statement of Work.

Section	Requirement	Comply?
2.1.2	Responder shall indicate if they will procure all permits and licenses required to fulfill the contract, and provide copies of current permits or licenses with their response.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
2.1.3	Responder shall indicate if they shall perform at least fifty-one percent (51%) of the value of each project.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
3.1.1	Responder shall indicate if they will provide equipment and operator 72 hours from the date of notification by Pinal County.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
3.1.2	Responder shall indicate if they will deliver material on 24 hours notice to any section of Pinal County.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
3.1.3	Responder shall indicate if they will furnish a one man bituminous distributor truck with a capacity of not less than 1,300 gallons that complies with ADOT Standard Specifications for Road And Bridge Construction, Section 404, latest edition and revision.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
3.1.4	Responder shall indicate if they have storage facilities in the Phoenix or Tucson area	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
	Certified scale and weighmaster	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
	Phoenix <input type="checkbox"/> Tucson <input checked="" type="checkbox"/> Other <u>COOLIDGE TERMINAL</u>	
3.1.5	Responder shall provide hot water for truck flushing purposes.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
	Price for truck flushing: \$ <u>100</u> per <u>TRUCK</u>	
3.1.6	Responder shall provide testing, at its own cost, when determined necessary by Pinal County	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
3.2	Responder shall comply with the pricing requirements.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>