



PINAL COUNTY  
wide open opportunity

# Offer and Acceptance

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

## OFFER AND ACCEPTANCE FORM

### TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

|                                   |                       |
|-----------------------------------|-----------------------|
| <u>Dennis Ryan</u>                | <u>PRESIDENT</u>      |
| Authorized Signature              | Title                 |
| <u>DENNIS RYAN</u>                | <u>7/16/2013</u>      |
| Printed Name                      | Date                  |
| <u>HANKER &amp; EVANS ASPHALT</u> | <u>480 834-3058</u>   |
| Company Name                      | Telephone             |
| <u>315 S MORRIS ST</u>            | <u>MESA, AZ 85210</u> |
| Address                           | City, State, Zip      |

For clarification of this offer, contact:

Name: DENNIS RYAN Phone: 602 826 7800 Fax: 480-461-1055

Email: DENNISR@HANKEREVANS.COM

### ACCEPTANCE OF OFFER (For Pinal County Use Only)

The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as Contract No. 130118. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 7<sup>th</sup> day of August 2013

Stephen Q. Miller  
Name (Print)

Chairman  
Title

[Signature]  
Signature

Approved as to form:

[Signature]  
Pinal County Attorney's Office



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### OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

HAWKER & EVANS ASPHALT CO., INC.  
Firm

Dennis Ryan, PRESIDENT  
Authorized Signature



ORIGINAL

AZ ROC#104909  
315 S. MORRIS • MESA AZ 85210  
Ph. 480-834-3058 • Fax 480-461-1055

Title Page - Section 1

Pinal County Bid  
Pavement Maintenance Materials – Supply, Delivery & Application  
Solicitation No. PC-130118  
Bid Date: July 16, 2013 2pm

Hawker & Evans Responder and Solicitation Contact Person  
Dennis Ryan, President  
Cell 602-826-7800

**GENERAL INFORMATION**

Contractor License #104909  
Federal I.D. Number 86-0746647  
AZ Sales Tax # 07-468729J

Insurance: CNA, Policy 5091509978  
Workman's Comp. CNA  
MC dust control permit SC081089



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## Addendum Acknowledgement Form

Pinal County  
Finance Department  
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P.O. Box 1348  
Florence, AZ 85132

### ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:  
<http://pinalcountyaz.gov/Departments/Finance/Pages/BidsProposals.aspx> . It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement \_\_\_\_\_  
Signature Date

ADDENDUM NO. 2 Acknowledgement \_\_\_\_\_  
Signature Date

ADDENDUM NO. 3 Acknowledgement \_\_\_\_\_  
Signature Date

*If no addendums were issued*, indicate below, sign the form and return with your response.

HAWKER & EVANS ASPHALT CO., INC.  
Firm

Dennis Ryan, PRESIDENT  
Authorized Signature

## Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

|   |   |   |
|---|---|---|
| Print or type<br>See Specific<br>Instructions on page 2.                      | Name (as shown on your income tax return)<br><b>Hawker &amp; Evans Asphalt Company, Inc.</b>  |   |
|   | Business name/disregarded entity name, if different from above  |   |
|   | Check appropriate box for federal tax classification:<br><input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate<br><br><input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____<br><br><input type="checkbox"/> Other (see Instructions) ▶ _____ |   |
|   | <input type="checkbox"/> Exempt payee   |   |
| Address (number, street, and apt. or suite no.)<br><b>315 S Morris Street</b> |   | Requester's name and address (optional) |
| City, state, and ZIP code<br><b>Mesa, AZ 85210</b>                            |   |   |
| List account number(s) here (optional)  |   |   |

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

|                                       |   |   |   |   |   |   |   |   |
|---------------------------------------|---|---|---|---|---|---|---|---|
| <b>Social security number</b>         |   |   |   |   |   |   |   |   |
|                                       |   |   |   |   |   |   |   |   |
| <b>Employer identification number</b> |   |   |   |   |   |   |   |   |
| 8                                     | 6 | - | 0 | 7 | 4 | 6 | 6 | 4 |

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

|                  |  |                         |
|------------------|--|-------------------------|
| <b>Sign Here</b> | Signature of U.S. person ▶ <i>Mary Wilhelm</i> | Date ▶ <i>5/17/2013</i> |
|------------------|--|-------------------------|

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.



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## Responder's Checklist

Pinal County  
Finance Department  
31 N. Pinal St.  
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### RESPONDERS CHECKLIST

|  | Yes/No |
|--|--------|
| <p>Did you <b>sign</b> your Offer sheet?<br/><i>See page 25 &amp; 26 of this solicitation.</i></p>   | YES    |
| <p>Did you acknowledge all addendums, if any?<br/><i>See page 22. Any addendums would be posted on the Pinal County website on the Bids/Proposals page of the Finance/Purchasing Department.</i></p> | YES    |
| <p>Did you complete all required Response Forms?<br/><i>Any Response forms would be posted on the Pinal County website on the Bids/Proposals page of the Finance/Purchasing Department.</i></p>      | YES    |
| <p>Did you include your W-9 Form?<br/><i>See page 23 of this solicitation.</i></p>   | YES    |
| <p>Did you include any necessary attachments?</p>  |        |
| <p>Is the outside of your sealed submittal marked with the Solicitation #, Due Date and Time?<br/><i>See page 1 for this information.</i></p>  | YES    |
| <p>Did you include one original and the required number of copies?<br/><i>See page 1 for the quantity.</i></p>   | YES    |
| <p>Did you follow the order for submissions of documents?<br/><i>See Section 3.4 – Offer format in the Special Instructions of this solicitation.</i></p>  | YES    |
| <p>Did you include proof of insurance(s) if requested?</p>   | ✓      |



AZ ROC#104909  
315 S. MORRIS • MESA AZ 85210  
Ph. 480-834-3058 • Fax 480-461-1055

**Section 2 - Response Form 1**

**Pinal County Bid**  
**Pavement Maintenance Materials – Supply, Delivery & Application**  
**Solicitation No. PC-130118**  
**Bid Date: July 16, 2013 2pm**

**Hawker & Evans Responder and Solicitation Contact Person**  
**Dennis Ryan, President**  
**Cell 602-826-7800**

**GENERAL INFORMATION**

**Contractor License #104909**  
**Federal I.D. Number 86-0746647**  
**AZ Sales Tax # 07-468729J**

**Insurance: CNA, Policy 5091509978**  
**Workman's Comp. CNA**  
**MC dust control permit SC081089**



**PINAL COUNTY**  
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**IFB PC-130118 Pavement  
Maintenance Materials – Supply,  
Delivery & Application**

**Response Form 1**

Pinal County  
Finance Department  
31 N. Pinal St.  
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**Responder Name:** *Hawker & Evans Asphalt Company, Inc.*

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

**Acceptability of Responses**

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

**1 Price**

Responders shall complete the following pricing information below on the products your company offers which could be utilized during pavement preservation and maintenance.

**1.1 PAVING GRADE ASPHALT – MAG SPEC #711 OR EQUIVALENT**

Please provide pricing on paving grade asphalt products. Include description and pricing on any custom blends your company offers.

| Product Name & Description      | Price per Ton<br>F.O.B Plant | Spreader Price<br>per Hour | Transport Price<br>per Hour | Unused Product<br>Disposal Fee |
|---------------------------------|------------------------------|----------------------------|-----------------------------|--------------------------------|
| PG 58-22 or equal               | \$                           | \$                         | \$                          | \$                             |
| PG 64-16 or equal               | \$                           | \$                         | \$                          | \$                             |
| PG 70-10 or equal               | \$                           | \$                         | \$                          | \$                             |
| PG 76-16 or equal               | \$                           | \$                         | \$                          | \$                             |
| Spreader only, portal to portal | \$                           | \$ 182.62                  | \$                          | \$                             |
| Custom Blend                    | \$                           | \$                         | \$                          | \$                             |
| Custom Blend                    | \$                           | \$                         | \$                          | \$                             |

**1.2 LIQUID ASPHALT – MAG SPEC #712 OR EQUIVALENT**

Please provide pricing on liquid asphalt products. Include description and pricing on any custom blends your company offers.

| Product Name & Description | Price per Ton<br>F.O.B Plant | Spreader Price<br>per Hour | Transport Price<br>per Hour | Unused Product<br>Disposal Fee  |
|----------------------------|------------------------------|----------------------------|-----------------------------|---------------------------------|
| MC-30 or equal             | \$                           | \$                         | \$                          | \$                              |
| MC-70 or equal             | \$                           | \$                         | \$                          | \$                              |
| MC-250 or equal            | \$                           | \$                         | \$                          | \$                              |
| MC-800 or equal            | \$                           | \$                         | \$                          | \$                              |
| MC-3000 or equal           | \$                           | \$                         | \$                          | \$                              |
| Spreader, portal to portal | \$                           | \$ 182.62                  | \$                          | \$ 200/ton if not<br>returnable |
| Custom Blend               | \$                           | \$                         | \$                          | \$                              |
| Custom Blend               | \$                           | \$                         | \$                          | \$                              |



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**1.3 EMULSIFIED ASPHALT – MAG SPEC #713 OR EQUIVALENT**

Please provide pricing on emulsified asphalt products. Include description and pricing on any custom blends your company offers.

| Product Name & Description                           | Price per Ton<br>F.O.B Plant | Spreader Price<br>per Hour | Transport Price<br>per Hour | Unused Product<br>Disposal Fee  |
|--|------------------------------|----------------------------|-----------------------------|---------------------------------|
| RS-1 or equal  | \$                           | \$                         | \$                          | \$                              |
| RS-2H or equal                                       | \$                           | \$                         | \$                          | \$                              |
| MS-1 or equal  | \$                           | \$                         | \$                          | \$                              |
| MS-2 or equal  | \$                           | \$                         | \$                          | \$                              |
| MS-2h or equal                                       | \$                           | \$                         | \$                          | \$                              |
| SS-1 or equal  | \$                           | \$                         | \$                          | \$                              |
| SS-1h or equal / 1:1                                 | \$ 529.45 / 270.13           | \$ 156.53                  | \$ 88.70 pp                 | \$                              |
| QSH or equal → CQS / 1:1                             | \$ 578.07 / 294.45           | \$ 156.53                  | \$ 88.70 pp                 | \$                              |
| CRS-1 or equal                                       | \$                           | \$                         | \$                          | \$                              |
| CRS-2h or equal                                      | \$ 497.03                    | \$ 156.53                  | \$ 88.70 pp                 | \$                              |
| CRS-2P (Polymer modified) or<br>equal Polymer: Latex | \$ 534.85                    | \$ 156.53                  | \$ 88.70 pp                 | \$                              |
| CMS-2 or equal                                       | \$                           | \$                         | \$                          | \$                              |
| CMS-2h or equal                                      | \$                           | \$                         | \$                          | \$                              |
| CSS-1 or equal                                       | \$                           | \$                         | \$                          | \$                              |
| CSS-1h or equal / 1:1                                | \$ 551.06 / 280.93           | \$ 156.53                  | \$ 88.70 pp                 | \$                              |
| PMCQS-1h or equal                                    | \$                           | \$                         | \$                          | \$                              |
| CQS LM / 1:1   | \$ 605.08 / 307.94           | \$ 156.53                  | \$ 88.70 pp                 | \$                              |
| Spreader only, portal to portal                      | \$                           | \$ 156.53                  | \$                          | \$ 100/ton if non<br>returnable |
| Custom Blend   | \$                           | \$                         | \$                          | \$                              |

**1.4 ASPHALT RUBBER – MAG SPEC #717 OR EQUIVALENT**

Please provide pricing on asphalt rubber products. Include description and pricing on any custom blends your company offers.

| Product Name & Description      | Price per Ton<br>F.O.B Plant | Spreader Price<br>per Hour | Transport Price<br>per Hour | Unused Product<br>Disposal Fee |
|---------------------------------|------------------------------|----------------------------|-----------------------------|--------------------------------|
| Type 1 – PG 64-16 or equal      | \$                           | \$                         | \$                          | \$                             |
| Type 2 – PG 58-22 or equal      | \$                           | \$                         | \$                          | \$                             |
| Type 3 – PG 52-28 or equal      | \$                           | \$                         | \$                          | \$                             |
| Spreader only, portal to portal | \$                           | \$ 182.62                  | \$                          | \$                             |
| Custom Blend                    | \$                           | \$                         | \$                          | \$                             |
| Custom Blend                    | \$                           | \$                         | \$                          | \$                             |
| Custom Blend                    | \$                           | \$                         | \$                          | \$                             |



**P I N A L • C O U N T Y**  
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**IFB PC-130118 Pavement  
Maintenance Materials – Supply,  
Delivery & Application**

**Response Form 1**

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**1.5 PRESERVATIVE SEAL FOR ASPHALT CONCRETE – MAG SPEC #718 OR EQUIVALENT**

Please provide pricing on products used for preservative seal for asphalt concrete. Include description and pricing on any custom blends your company offers

| Product Name & Description     | Price per Ton<br>F.O.B Plant | Spreader Price<br>per Hour | Transport Price<br>per Hour | Unused Product<br>Disposal Fee   |
|--------------------------------|------------------------------|----------------------------|-----------------------------|----------------------------------|
| Type A or equal                | \$                           | \$                         | \$                          | \$                               |
| Type B or equal                | \$                           | \$                         | \$                          | \$                               |
| Type C or equal                | \$                           | \$                         | \$                          | \$                               |
| Type D: Plastic Seal 2:1 / 1:1 | \$ 507.84 / 383.58           | \$ 156.54                  | \$                          | \$                               |
| Spreader only portal to portal | \$                           | \$ 156.54                  | \$                          | \$ 200/ton if non-<br>returnable |
| Custom Blend                   | \$                           | \$                         | \$                          | \$                               |
| Custom Blend                   | \$                           | \$                         | \$                          | \$                               |

**1.6 OTHER CUSTOM BLENDS**

Please provide information on other products your company offers which could be utilized during pavement preservation and maintenance.

| Product Name & Description     | Purpose or Application | Based on MAG spec | Price per Ton<br>F.O.B. Plant | Spreader Price per Hour | Transport Price per Hour | Unused Product Disposal Fee |
|--------------------------------|------------------------|-------------------|-------------------------------|-------------------------|--------------------------|-----------------------------|
| Spreader only portal To portal | MC-800 TR application  |                   | \$                            | \$ 161.75               | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |
|                                |                        |                   | \$                            | \$                      | \$                       | \$                          |

**2 Capacity of Offeror**

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

**Dennis Ryan, President**

**dennisr@hawkerevans.com**

2.1.2 Address, phone, fax and email address of Primary Servicing Office

**Hawker & Evans Asphalt Co., Inc.**

|  |   |  |
|--|---|--|
|  <p><b>PINAL COUNTY</b><br/>wide open opportunity</p> | <p align="center"><b>IFB PC-130118 Pavement<br/>Maintenance Materials – Supply,<br/>Delivery &amp; Application</b></p> <p align="center"><b>Response Form 1</b></p> | <p align="center">Pinal County<br/>Finance Department<br/>31 N. Pinal St.<br/>Bldg. A<br/>P.O. Box 1348<br/>Florence, AZ 85132</p> |
|--|---|--|

315 S Morris St  
Mesa, AZ 85210  
maryw@hawkerevans.com

2.2 Responder shall provide general background information regarding their company. Responder shall describe their overall experience in the industry relative to the services offered.

***Hawker & Evans Asphalt Company is an Arizona Contractor, AZ ROC #104909, that furnishes and applies liquid asphalt products through out the State. The Company was incorporated in 1993 and has 9 asphalt distributor trucks. Our experience includes working as a subcontractor for paving companies as well as working directly for cities and counties across the State. In the past few years we have worked on Pinal County projects.***

2.3 Responder shall indicate if they will comply with the general and specific requirements as described in the Statement of Work.

| Section | Requirement   | Comply?   |
|---------|---|---|
| 2.1.2   | Responder shall indicate if they will procure all permits and licenses required to fulfill the contract, and provide copies of current permits or licenses with their response.   | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
| 2.1.3   | Responder shall indicate if they shall perform at least fifty-one percent (51%) of the value of each project.   | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
| 3.1.1   | Responder shall indicate if they will provide equipment and operator 72 hours from the date of notification by Pinal County.  | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
| 3.1.2   | Responder shall indicate if they will deliver material on 24 hours notice to any section of Pinal County.   | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
| 3.1.3   | Responder shall indicate if they will furnish a one man bituminous distributor truck with a capacity of not less than 1,300 gallons that complies with ADOT Standard Specifications for Road And Bridge Construction, Section 404, latest edition and revision. | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
| 3.1.4   | Responder shall indicate if they have storage facilities in the Phoenix or Tucson area  | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
|         | Certified scale and weighmaster (have access to one)  | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
|         | Phoenix <input type="checkbox"/> Tucson <input type="checkbox"/> Other <input type="checkbox"/> MESA <input type="checkbox"/>   |   |
| 3.1.5   | Responder shall provide hot water for truck flushing purposes.  | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
|         | Price for truck flushing: \$ <input type="text"/> 100 <input type="text"/> per <input type="text"/> Hour <input type="text"/>   |   |



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|       |   |   |
|-------|---|---|
| 3.1.6 | Responder shall provide testing; at its own cost, when determined necessary by Pinal County | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |
| 3.2   | Responder shall comply with the pricing requirements.                                       | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |