ORIGINAL RW

PINAL • COUNTY *wide open opportunity*	IFB PC-121018 Generator Maintenance & Repair Response Form	Pinal County Finance Department 31 N. Pinal St. Bldg. A P.O. Box 1348 Florence, AZ 85132

Responder Name: ***Robert Watson***

Service Account Manager

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing information below based on the generator size, level of service and recommended frequency as described in the table below.

1.1 Maintenance Services

Level of Service	Description of Service	Recommended Frequency
Annual Service	1. Change all filters and oil 2. Collect oil sample 3. Inspect all vital parts of engine & generator, including belts, hoses & fluids. 4. Test ATS (Automatic Transfer Switch) 5. Operate engine/generator at no load	250 hours or annually
Interval Service	1. General inspection of all belts, hoses, fluids and ATS (Automatic Transfer Switch) 2. Provide detailed report on work performed	Annually, plus up to 3 additional times a year
Load Bank Test	1. Perform load bank test for one hour at 80% rating 2. Provide a detailed load test report	Annually

Generator Size	Price for Annual Service	Price for Interval Service	Price for Load Bank Test
50 KW	$450.00	$170.00	$200.00
125 KW	$650.00	$170.00	$200.00
150 KW	$750.00	$170.00	$200.00
200 KW	$650.00	$170.00	$200.00
250KW	$775.00	$170.00	$200.00
350 KW	$1,050.00	$170.00	$200.00
400 KW	$1,000.00	$170.00	$300.00

1.2 Hourly Rates and Parts and Equipment Discount

Per Section 2.1.4, the County's normal business hours are Monday through Friday from 6:00 a.m. to 4:30 p.m. Services required after these times are considered after hours or emergencies, which includes Saturday and Sunday and Holidays.

Rate Description	Rate
Regular Hourly Rate	$95.00
After Hours Rate	$135.00
Other Hourly Rate - Holiday	$175.00
Travel Rate - Port to Port	$2.00 Mile
Parts and Equipment Discount - Cost Plus	30%

1.3 Availability

Per Section 2.1.4, the Contractor shall be available to respond to emergency service requests twenty-four (24) hours, seven (7) days a week. Per Section 2.1.5, the Contractor further agrees to arrive onsite within 4 hours after the County's request for emergency services.

Services available 24 x 7	Yes __X__ No ____
Guaranteed emergency response to arrive onsite within 4 hours after notification	Yes __X__ No ____

2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

See attached ligature - **GEN-TECH Response Roster**

2.1.2 Address, phone, fax and email address of Primary Servicing Office

See attached ligature - **GEN-TECH Response Roster**

2.2 Responder shall provide general background information regarding their company. Responder shall describe their overall experience in the industry relative to the services offered. Per Section 2.1.7, Responder shall indicate if they have a minimum of five (5) years experience in generator maintenance and repair.

See attached ligature - **GTA Company Overview**

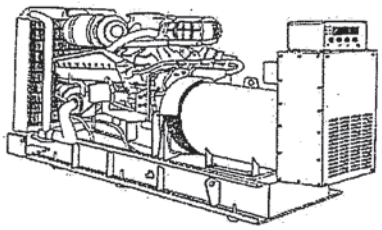
Minimum of five years experience?	Yes **X** No ____

2.3 Per Section 2.1.6, Responder shall indicate if their technicians are EGSA certified and include copies of current certificates with their response.

Technicians EGSA certified?	Yes **X** No ____

2.4 Responder shall indicate which brands of generator they can service. See Exhibit 1 for specific model numbers.

Generator Brand	Capable to service?
Caterpillar	Yes **X** No ____
Cummins	Yes **X** No ____
Generac	Yes **X** No ____
Kohler	Yes **X** No ____
Onan	Yes **X** No ____



GEN-TECH
Arizona Generator Technology, Inc.

7901 N. 70th Avenue | Glendale, AZ 85303
Phone: (623) 937-1719 | Fax: (623) 937-0408
www.gentechusa.com

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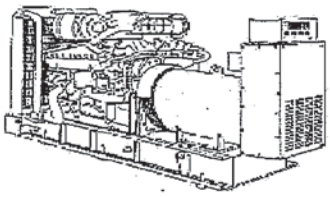
2.1.2

GEN-TECH Response Roster

1-800-625-8324 (Emergency Response)

Arizona Local Office Number: (623) 937-1719

Management Team	Title	Extension	Pager Num.	Cell Num.	Home Phone
Robert Piske bpiske@gentechus.com	President	1101	602-239-8094	602-757-4823	623-537-1476
Mike Hilger mhilger@gentechus.com	Service Operations Manager	1124	602-408-2024	602-757-1298	
Jed Weimer jweimer@gentechus.com	Service Technical Support	1126		602-757-4851	
Chris Dixon cdixon@gentechus.com	Tuscon Service Manager	1300		520-203-5106	
Gabriel Alvizo galvizo@gentechus.com	Service Coordinator	1109		602-721-9991	
Robert Watson rwatson@gentechus.com	Service Agreement Sales and Support	1114		602-725-0060	
Debbie Parker dparker@gentechus.com	Strategic Accounts	1117		602-757-4845	
Brad Blair bblair@gentechus.com	Rental Manager	1136		602-757-2554	
Jerry Gibson jgibson@gentechus.com	Sales Operation Manager	1106		602-768-6460	
Don Leher dleher@gentechus.com	Industrial Sales Manager	1104		602-757-4844	



GEN-TECH

Phone: 1-800-625-8324

www.gentechusa.com

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To whom it may concern:

We would like to take this opportunity to inform you about ***Arizona Generator Technology, Inc*** (dba ***GEN-TECH***), a single source Emergency and Stand-By Power Systems supplier providing Sales – Service – Rental – Technical Design – Parts - Training. We support a wide-ranging customer base across North and Central America, and specific Island Power Plants in the Caribbean. We began operations in Phoenix, Arizona in June 1990 and expanded our product offerings with full time local support to Las Vegas, Nevada in July 1997. In 2007 we added a facility in Tucson, Arizona to better serve our southern Arizona customer base. Please visit our website at **www.gentechusa.com** for a detailed snap shot of our products and capabilities.

Our primary emphasis is Generator sales and services both single unit application, and various isolated and utility paralleling configurations. All products are UL Listed and EPA tier rating compliant. We employ **Electrical Generator Service Association (EGSA)** certified Technicians to work on all major generator product lines, and various paralleling switchgear assemblies, configured for either low or medium voltage class applications. In addition, we work in cooperation with National Electrical Testing Association (NETA) certified Technicians for switchgear service and calibration.

We are a primary distributor for **GENERAC** Industrial Power Systems; Modular Paralleling Systems (Generac MPS), and **Doosan Infracore, *(IR)* Ingersoll Rand** Mobile Generators, Light Towers, Compressors, Security, and Light Compaction products. In addition, we support a variety of engine options and generator assemblies from third party manufacturers. We provide "hands-on" Technical Training at our Glendale, AZ Training Center, or custom courses developed for and presented at specific customer locations. An overview of our company capabilities and product offerings are included for your review, or please visit our website.

We welcome the opportunity to visit with you regarding your power generation requirements, and how best ***GEN-TECH*** can provide you product and/or technical support.

Kind Regards,

Robert P. Piske
President
GEN-TECH
Arizona & Nevada
www.gentechusa.com

We Employee EGSA Certified Technicians