



PINAL COUNTY  
wide open opportunity

# Offer and Acceptance

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

## OFFER AND ACCEPTANCE FORM

### TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

Robert Watson Service Account Manager  
 Authorized Signature Title  
Robert Watson 4/2/13  
 Printed Name Date  
Arizona Generator Technology, DBA GEN-TECH 623-937-1719  
 Company Name Telephone  
7901 N 70th Ave Glendale AZ 85303  
 Address City, State, Zip

For clarification of this offer, contact:

Name: Robert Watson Phone: 623-937-1719 Fax: 623 937 0408

### ACCEPTANCE OF OFFER (For Pinal County Use Only)

The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as **Contract No. PC-121018**. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 8th day of May 2013.

Stephen Q. Miller  
Name (Print)

Chairman  
Title

[Signature]  
Signature

Approved as to form:

[Signature]  
Pinal County Attorney's Office



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### OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

Arizona Generator Technology inc DBA GEN-TECH.  
Firm

Robert Watson  
Authorized Signature

# "ORIGINAL"

IFB PC-121018  
Generator Maintenance & Repair

Response Form

Responder Name

**Robert Watson**

Service Account Manager

Arizona Generator Technology, Inc. dba

***GEN-TECH***

7901 N 70th Avenue

Glendale, AZ 85303

**E-Mail: [rwatson@gentechus.com](mailto:rwatson@gentechus.com)**

Phone: (623) 937-1719 ext. 1114

Fax: (623) 937-0408

Mobile: (602) 725-0060

**Solicitation Due Date:** APRIL 3, 2013 BY 2:00 PM ARIZONA TIME

**Number of Copies Required:** ONE ORIGINAL AND ONE COPY

**Solicitation Opening Date:** APRIL 3, 2013 BY 2:15 PM ARIZONA TIME

**Solicitation Opening Location:** 31 NORTH PINAL STREET BUILDING A  
FLORENCE, AZ 85132

**Procurement Officer Contact Name:** ELIZABETH ZINK

**Telephone:** (520) 866-6667

**Fax:** (520) 866-2903

**E-mail:** [Elizabeth.Zink@pinalcountyaz.gov](mailto:Elizabeth.Zink@pinalcountyaz.gov)

 <p><b>PINAL COUNTY</b> <i>wide open opportunity</i></p>	<p><b>IFB PC-121018</b> <b>Generator Maintenance &amp; Repair</b></p> <p><b>Response Form</b></p>	<p>Pinal County Finance Department 31 N. Pinal St. Bldg. A P.O. Box 1348 Florence, AZ 85132</p>
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**Responder Name:** *Robert Watson*

**Service Account Manager**

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

### Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

#### 1 Price

Responders shall complete the following pricing information below based on the generator size, level of service and recommended frequency as described in the table below.

##### 1.1 Maintenance Services

Level of Service	Description of Service	Recommended Frequency
Annual Service	<ol style="list-style-type: none"> <li>1. Change all filters and oil</li> <li>2. Collect oil sample</li> <li>3. Inspect all vital parts of engine &amp; generator, including belts, hoses &amp; fluids.</li> <li>4. Test ATS (Automatic Transfer Switch)</li> <li>5. Operate engine/generator at no load</li> </ol>	250 hours or annually
Interval Service	<ol style="list-style-type: none"> <li>1. General inspection of all belts, hoses, fluids and ATS (Automatic Transfer Switch)</li> <li>2. Provide detailed report on work performed</li> </ol>	Annually, plus up to 3 additional times a year
Load Bank Test	<ol style="list-style-type: none"> <li>1. Perform load bank test for one hour at 80% rating</li> <li>2. Provide a detailed load test report</li> </ol>	Annually



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**IFB PC-121018  
Generator Maintenance &  
Repair**

**Response Form**

Pinal County  
Finance Department  
31 N. Pinal St.  
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P.O. Box 1348  
Florence, AZ 85132

Generator Size	Price for Annual Service	Price for Interval Service	Price for Load Bank Test
50 KW	\$450.00	\$170.00	\$200.00
125 KW	\$650.00	\$170.00	\$200.00
150 KW	\$750.00	\$170.00	\$200.00
200 KW	\$650.00	\$170.00	\$200.00
250KW	\$775.00	\$170.00	\$200.00
350 KW	\$1,050.00	\$170.00	\$200.00
400 KW	\$1,000.00	\$170.00	\$300.00

**1.2 Hourly Rates and Parts and Equipment Discount**

Per Section 2.1.4, the County's normal business hours are Monday through Friday from 6:00 a.m. to 4:30 p.m. Services required after these times are considered after hours or emergencies, which includes Saturday and Sunday and Holidays.

Rate Description	Rate
Regular Hourly Rate	\$95.00
After Hours Rate	\$135.00
Other Hourly Rate - Holiday	\$175.00
Travel Rate - Port to Port	\$2.00 Mile
Parts and Equipment Discount - Cost Plus	30%

**1.3 Availability**

Per Section 2.1.4, the Contractor shall be available to respond to emergency service requests twenty-four (24) hours, seven (7) days a week. Per Section 2.1.5, the Contractor further agrees to arrive onsite within 4 hours after the County's request for emergency services.

Services available 24 x 7	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Guaranteed emergency response to arrive onsite within 4 hours after notification	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>



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**IFB PC-121018  
Generator Maintenance &  
Repair**

**Response Form**

Pinal County  
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**2 Capacity of Offeror**

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

See attached ligature - **GEN-TECH Response Roster**

2.1.2 Address, phone, fax and email address of Primary Servicing Office

See attached ligature - **GEN-TECH Response Roster**

2.2 Responder shall provide general background information regarding their company. Responder shall describe their overall experience in the industry relative to the services offered. Per Section 2.1.7, Responder shall indicate if they have a minimum of five (5) years experience in generator maintenance and repair.

See attached ligature - **GTA Company Overview**

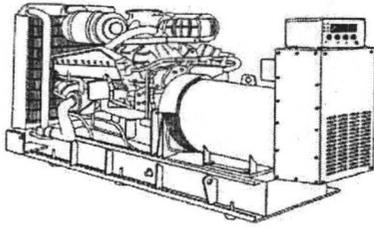
Minimum of five years experience?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
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2.3 Per Section 2.1.6, Responder shall indicate if their technicians are EGSA certified and include copies of current certificates with their response.

Technicians EGSA certified?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
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2.4 Responder shall indicate which brands of generator they can service. See Exhibit 1 for specific model numbers.

Generator Brand	Capable to service?
Caterpillar	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Cummins	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Generac	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Kohler	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Onan	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>



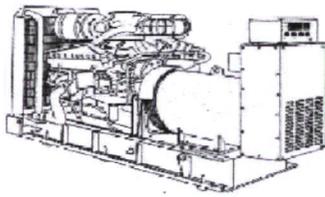
**GEN-TECH**  
**Arizona Generator Technology, Inc.**

7901 N. 70<sup>th</sup> Avenue | Glendale, AZ 85303  
 Phone: (623) 937-1719 | Fax: (623) 937-0408  
[www.gentechusa.com](http://www.gentechusa.com)

2.1.1  
2.1.2

**GEN-TECH Response Roster**  
**1-800-625-8324 (Emergency Response)**  
**Arizona Local Office Number: (623) 937-1719**

<i>Management Team</i>	<i>Title</i>	<i>Extension</i>	<i>Pager Num.</i>	<i>Cell Num.</i>	<i>Home Phone</i>
Robert Piske <a href="mailto:bpiske@gentechus.com">bpiske@gentechus.com</a>	President	1101	602-239-8094	602-757-4823	623-537-1476
Mike Hilger <a href="mailto:mhilger@gentechus.com">mhilger@gentechus.com</a>	Service Operations Manager	1124	602-408-2024	602-757-1298	
Jed Weimer <a href="mailto:jweimer@gentechus.com">jweimer@gentechus.com</a>	Service Technical Support	1126		602-757-4851	
Chris Dixon <a href="mailto:cdixon@gentechus.com">cdixon@gentechus.com</a>	Tuscon Service Manager	1300		520-203-5106	
Gabriel Alvizo <a href="mailto:galvizo@gentechus.com">galvizo@gentechus.com</a>	Service Coordinator	1109		602-721-9991	
Robert Watson <a href="mailto:rwatson@gentechus.com">rwatson@gentechus.com</a>	Service Agreement Sales and Support	1114		602-725-0060	
Debbie Parker <a href="mailto:dparker@gentechus.com">dparker@gentechus.com</a>	Strategic Accounts	1117		602-757-4845	
Brad Blair <a href="mailto:bblair@gentechus.com">bblair@gentechus.com</a>	Rental Manager	1136		602-757-2554	
Jerry Gibson <a href="mailto:jgibson@gentechus.com">jgibson@gentechus.com</a>	Sales Operation Manager	1106		602-768-6460	
Don Leher <a href="mailto:dleher@gentechus.com">dleher@gentechus.com</a>	Industrial Sales Manager	1104		602-757-4844	



# GEN-TECH

Phone: 1-800-625-8324

[www.gentechusa.com](http://www.gentechusa.com)

2.2

## To whom it may concern:

We would like to take this opportunity to inform you about **Arizona Generator Technology, Inc** (dba **GEN-TECH**), a single source Emergency and Stand-By Power Systems supplier providing Sales – Service – Rental – Technical Design – Parts - Training. We support a wide-ranging customer base across North and Central America, and specific Island Power Plants in the Caribbean. We began operations in Phoenix, Arizona in June 1990 and expanded our product offerings with full time local support to Las Vegas, Nevada in July 1997. In 2007 we added a facility in Tucson, Arizona to better serve our southern Arizona customer base. Please visit our website at [www.gentechusa.com](http://www.gentechusa.com) for a detailed snap shot of our products and capabilities.

Our primary emphasis is Generator sales and services both single unit application, and various isolated and utility paralleling configurations. All products are UL Listed and EPA tier rating compliant. We employ **Electrical Generator Service Association (EGSA)** certified Technicians to work on all major generator product lines, and various paralleling switchgear assemblies, configured for either low or medium voltage class applications. In addition, we work in cooperation with National Electrical Testing Association (NETA) certified Technicians for switchgear service and calibration.

We are a primary distributor for **GENERAC** Industrial Power Systems; Modular Paralleling Systems (Generac MPS), and **Doosan Infracore, (IR) Ingersoll Rand** Mobile Generators, Light Towers, Compressors, Security, and Light Compaction products. In addition, we support a variety of engine options and generator assemblies from third party manufacturers. We provide “hands-on” Technical Training at our Glendale, AZ Training Center, or custom courses developed for and presented at specific customer locations. An overview of our company capabilities and product offerings are included for your review, or please visit our website.

We welcome the opportunity to visit with you regarding your power generation requirements, and how best **GEN-TECH** can provide you product and/or technical support.

Kind Regards,

**Robert P. Piske**  
**President**  
**GEN-TECH**  
Arizona & Nevada  
[www.gentechusa.com](http://www.gentechusa.com)



*We Employ EGSA Certified Technicians*



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## Addendum Acknowledgement Form

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

### ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:

<http://pinalcountyz.gov/Departments/Finance/Pages/BidsProposals.aspx> . It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement Robert Watson 4/2/15  
Signature Date

ADDENDUM NO. 2 Acknowledgement \_\_\_\_\_  
Signature Date

ADDENDUM NO. 3 Acknowledgement \_\_\_\_\_  
Signature Date

**If no addendums were issued**, indicate below, sign the form and return with your response.

\_\_\_\_\_  
Firm

\_\_\_\_\_  
Authorized Signature



**PINAL COUNTY**  
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**IFB PC-121018 Generator  
Maintenance & Repair**

**Addendum 1 – Solicitation  
Inquires and Responses**

PAGE 1 OF 1

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
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Florence, AZ 85132

**Addendum 1 – Solicitation Inquiries and Responses**

(1) Per the chart in Section 1.1 Maintenance Services in the Response Form, part of the annual service requirement is to test the ATS (Automatic Transfer Switch). What is the test that will need to be performed on the ATS?

The test will include a visual inspection of the ATS and to insure it works properly by performing a manual transfer to the generator.

(2) Exhibit #1 states that only Generators #7 and #8 require one annual and three quarterly interval services. How often are interval inspections required on the other ten generators?

Per the chart in Section 1.1 Maintenance Services in the Response Form, interval service for all other generators is required at a minimum annually.

End of Addendum 1 for IFB PC-121018

**GEN-TECH**

**Power Generation Specialists  
24 Hr. Emergency Service  
800.625.8324**

7901 N. 70th Avenue • Glendale, AZ 85303  
(O) 623.937.1719 (Fax) 623.937.0408

**Robert Watson**  
Service Account Manager

Cell: 602-725-0060 • Email: [rwatson@gentechusa.com](mailto:rwatson@gentechusa.com) • Web: [www.gentechusa.com](http://www.gentechusa.com)

Rental • Sales • Service • Parts • Fueling



**GENERAC**



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