



PINAL COUNTY
wide open opportunity

**IFB PC-122218
Maintenance, Repair &
Operating Supplies**

Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

Responder Name: *Border States Electric Supply*

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing information below for all categories and brand(s) offered. Responders may attach line cards or other information that is pertinent to their offerings. Responders may attach additional pages if there is not adequate space in this format. Responders are encouraged to include information on new technologies or products that may be beneficial to Pinal County.

| Category | Brand(s) offered | Percent Discount |
|---|---|------------------|
| Landscaping tools and supplies | | |
| Drainage and irrigation supplies | | |
| Electrical products, supplies and parts | See the additional page showing Brands proposed & discounts | |
| Lighting products, supplies and parts | | |
| Plumbing supplies | | |
| Welding systems and supplies | | |
| Generators | | |
| Air compressors | | |
| Refrigeration equipment, supplies and parts | | |
| Lubricants, filters, supplies and parts | | |
| Sheet metal products and supplies | | |
| Window and glass supplies | | |
| Pumps | | |
| HVAC equipment, supplies and parts | | |



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| Category | Brand(s) offered | Percent Discount |
|--|------------------|------------------|
| Structural products, i.e. plywood, lumber, nails, etc. | | |
| Power equipment, supplies and parts | | |
| Pneumatic tools, equipment, supplies and parts | | |
| Steel and metal supplies | | |
| Paint and painting supplies | | |
| Fasteners | | |
| Hand tools, supplies and parts | | |
| Plastics, acrylics, laminates and related materials | | |
| Other | | |
| Other | | |

1.2 Service Rates

Responders shall complete the following pricing information below for all service categories and brand(s) offered. Responders may attach line cards or other information that is pertinent to their offerings. Responders may attach additional pages if there is not adequate space in this format. Responders are encouraged to include information on new technologies or services that may be beneficial to Pinal County. Responders shall indicate which geographic area they service (Area 1 through 4) by referring to Exhibit 1 – Pinal County Map.

| Category | Brands Serviced or Brands Offered | Rates | Geographic area(s) serviced |
|------------------------------------|-----------------------------------|--------|-----------------------------|
| HVAC repairs and services | | \$ per | |
| Equipment rental | | \$ per | |
| Plumbing services | | \$ per | |
| Locksmith services | | \$ per | |
| Ice machine maintenance and repair | | \$ per | |
| Septic pumping services | | \$ per | |



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|--|-----------------------------------|--------|-----------------------------|
| Window & glass replacement and repairs | | \$ per | |
| Window tinting services | | \$ per | |
| Air compressor maintenance and repairs | | \$ per | |
| Pump maintenance and repairs | | \$ per | |
| Tool repairs | | \$ per | |
| Tool rentals | | \$ per | |
| Portable toilet rental | | \$ per | |
| Upholstery repair services | | \$ per | |
| Other | | \$ per | |
| Other | | \$ per | |
| Other | | \$ per | |

2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

Rick Carroll, Account Manager rcarroll@borderstates.com

2.1.2 Address, phone, fax and email address of Primary Servicing Office

*5519 E. Washington Street, Phoenix, AZ 85034
Phone: 602-797-4715 (office) 480-862-0302 (Cell)
rcarroll@borderstates.com*

2.2 Responder shall provide general background information regarding their company. Responder shall describe their overall experience in the industry relative to the services offered.

We are an employee owned, electrical distributor with 1.3 billion in sales in the electrical distribution market. There are fifty-five (55) branches thru-out the Southwest and Upper Midwest, including Arizona branch locations in Phoenix and Tucson.



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Responder name: Border States Electric Supply - Phoenix, AZ

| Category | Brands Offered | Percent Discount |
|---|------------------------------------|---|
| Electrical products, supplies and parts | 3M UTILITY AND C&I ELECTRICAL PROD | -12 |
| Electrical products, supplies and parts | ARLINGTON INDUSTRIES | -30 |
| Electrical products, supplies and parts | BURNDY | -40 |
| Electrical products, supplies and parts | CROUSE HINDS ECM | -25 |
| Electrical products, supplies and parts | DOTTIE CO. L.H. | -25 |
| Electrical products, supplies and parts | FLUKE ELECTRONICS | -10 |
| Electrical products, supplies and parts | GREENLEE TOOL | -10 |
| Electrical products, supplies and parts | HOFFMAN ENCLOSURES - PENTAIR | -40 |
| Electrical products, supplies and parts | HUBBELL WIRING DEVICES | -30 |
| Electrical products, supplies and parts | IDEAL INDUSTRIES | -15 |
| Electrical products, supplies and parts | INTERMATIC | -25 |
| Electrical products, supplies and parts | KLEIN TOOLS | -10 |
| Electrical products, supplies and parts | LEVITON MFG | -30 |
| Electrical products, supplies and parts | LITTELFUSE | -35 |
| Electrical products, supplies and parts | MILWAUKEE TOOLS | -30 |
| Electrical products, supplies and parts | OSRAM/SYLVANIA | -60 |
| Electrical products, supplies and parts | PANDUIT | -10 |
| Electrical products, supplies and parts | SIEMENS INDUSTRY | -40 |
| Electrical products, supplies and parts | THOMAS & BETTS | -37 |
| Electrical products, supplies and parts | WIREMOLD | -10 |
| Electrical products, supplies and parts | Copper Wire | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | EMT - IMC - GRC CONDUIT | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | LIQUID-TIGHT FLEX CONDUIT | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | MC - AC - HCF - FLEX CABLE | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | ALUM WIRE - LOW VOLT | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | ENCORE WIRE | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | ELECTRICAL PVC PIPE | Published Contractor Market End Column Net Price at time of purchase |
| Electrical products, supplies and parts | ELECTRICAL PVC FITTINGS | Published Contractor Market End Column Net Price at time of purchase |

Notes:

- Freight is allowed on all orders utilizing our normal Border States truck delivery service within Pinal County every Friday. Any order not able to utilize the Friday truck service subject to a \$500 minimum order for freight allowed by other carriers or can be "will called" at either Phoenix or Tucson branch locations.
- Pricing discounts listed above DO NOT include taxes that will be added at time of order.



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| Structural products, i.e. plywood, lumber, nails, etc. | N/A | — |
| Power equipment, supplies and parts | " | — |
| Pneumatic tools, equipment, supplies and parts | " | — |
| Steel and metal supplies | " | — |
| Paint and painting supplies | " | — |
| Fasteners | " | — |
| Hand tools, supplies and parts | Milwaukee | List |
| Plastics, acrylics, laminates and related materials | N/A | — |
| Other | Toto | 25-40% |
| Other | Brasscraft | 25-30% |

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| Equipment rental | } | \$ per | } |
| Plumbing services | | \$ per | |
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| Other | | \$ per | |
| Other | | \$ per | |
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2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

Responder Response

2.1.2 Address, phone, fax and email address of Primary Servicing Office

Responder Response

2.2 Responder shall provide general background information regarding their company. Responder shall describe their overall experience in the industry relative to the services offered.

Responder Response