



To: Board of Supervisors

From: Elizabeth Zink, Contracts Coordinator

Date: July 20, 2016

Re: PC-111317 Inmate Phone Services

The purpose of this modification is to modify Pinal County's Inmate Phone Services contract with:

Securus Technologies, Inc.

This modification will bring the contract into compliance with recent FCC rulings which took effect June 20, 2016. Pursuant to FCC rule 64.6020 Ancillary Service Charge, the FCC's inmate rate order effective June 20th for jails, fees for account deposits cannot exceed \$3.00 for payment made through web or IVR and \$5.95 for payments made via live agent. Charges and fees are effective June 20, 2016. This modification removes the call connection charge for in-state calls and charges a flat, fixed fee of \$.16 per minute for all in-state calls with \$.03 of the flat rate being excluded from Pinal County commissions.

The Board is also requested to authorize the Finance Director to approve and sign resulting purchase orders and related administrative documents. All other terms and conditions remained unchanged.

Respectfully submitted,

Elizabeth Zink, CPPB
Contracts Coordinator

 <p>PINAL COUNTY wide open opportunity</p>	<p>CONTRACT: PC-111317</p> <p>Inmate Phone Services</p>	<p>Pinal County Finance Department 31 N. Pinal St. Bldg. A P.O. Box 1348 Florence, AZ 85132</p>
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MODIFICATION OF CONTRACT

Modification Number: (M03)

Modification Type: Bilateral Unilateral

Description:

The purpose of this modification is to bring the contract into compliance with recent FCC rulings which took effect June 20, 2016.

Pinal County Contract PC-111317 was entered into on April 10, 2013 between Securus Technologies, Inc. and Pinal County.

Pursuant to FCC rule 64.6020 Ancillary Service Charge, the FCC's inmate rate order effective June 20th for jails, fees for account deposits cannot exceed \$3.00 for payment made through web or IVR and \$5.95 for payments made via live agent. Charges and fees are effective June 20, 2016. This modification removes the call connection charge for in-state calls and charges a flat, fixed fee of \$.16 per minute for all in-state calls with \$.03 of the flat rate being excluded from Pinal County commissions.

All other terms and conditions of the Contract remain unchanged.

County:

NAME AND TITLE OF SIGNER:	
Todd House, Chairman Board of Supervisors	
SIGNATURE: 	DATE: 7/20/16

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BY:



Contract Addendum

Pursuant to rule 64.6020 Ancillary Service Charge, the FCC's inmate rate order effective, March 17th for Prisons and June 20th for jails, fees for account deposits cannot exceed \$3.00 for payment made through web or IVR and \$5.95 for payments made via live agent. Charges and fees are effective March 17, 2016, for all prisons, including DOCs. All other sites will be effective June 20, 2016. Otherwise, standard fees apply. These fees will remain in place until changed by law.

PINAL COUNTY, AZ

Current	Annual
Total Transactions	14,112
Avg Transaction Fee	\$ 9.00
Total Funding Fee Revenue	\$ 126,969
New with FCC Rates	
Total Transactions*	14,112
Avg Transaction Fee**	\$ 3.12
Total Funding Fee Revenue	\$ 44,000
Funding Fee Loss	\$ 82,969
Other Fee Revenue	\$ 6,747
Total Revenue Loss	\$ 89,717
Commissionable Minutes	3,308,304
Commissions	68.5%

Option 1***	<input type="checkbox"/> Billing Adjustment - Move fees into rates Rate per minute, excluded from commissions	\$ 0.0271
Option 2***	<input type="checkbox"/> Decommission portion of current rate Rate per minute, excluded from commissions	\$ 0.0396
Option 3	<input type="checkbox"/> Cash deduction from commissions Monthly revenue deducted from commissions each month	\$ 7,476.39
Option 4	<input checked="" type="checkbox"/> Fixed Per Minute in-state rate \$0.0271 will be excluded from commissions	\$ 0.1600

* Based on an estimated annual transaction volume

** Assumes the IVR/Agent payment mix stays consistent

*** Rates will round up to nearest penny per minute for simplicity

Any customers that have rate structures not in compliance with FCC rates, Securus reserves the right to make the necessary rate modifications to remain in compliance. If amendments are not received, Securus will default to option 1. Securus is attempting to obtain regulatory approvals to allow option 1 in all cases. In any case, if state regulatory approval is not obtained, Securus reserves the right to default to option 2 as required to neutralize the financial impact of the FCC order.

Customer Signature



Date

7/20/16

Securus Signature



Date

7-14-16